CMS NEWSLETTER

November 11, 2010

Development of Pre-contracting Issue

Outline

★ There is no development of OSRO approval and the schedule of executing the

pre-contracting requirement.

★ CMS has established contact with OSROs in main ports for pre-contracting issue.

★ CMS service contract on pre-contracting issue has been ready.

Dear Sirs,

The development of OSRO list and pre-contracting issue

Although neither OSRO list was released by the MSA nor the schedule of implementing

the pre-contracting requirement was made clear, CMS will keep paying attention to the

issues and will inform you all promptly if any development.

CMS's contact with OSROs in main ports

Acquainted with many OSROs and local MSAs, CMS has got a list of about 100 OSROs in

nearly 30 main ports of China and established contact with them for the pre-contracting

issue by sending the brochure on pre-contracting service provided by CMS for the

shipowners. Through the communications for several months, the OSROs have fully

understood CMS's role and advantages. Positive feedback has been received.

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北京中英衡达海事顾问有限公司 CHINA MARINE SERVICES COMPANY LTD.

CMS service contract on pre-contracting issue has been ready.

Practical issues that may arise from the pre-contracting requirement include the

complicated Chinese laws and rules, and the language especially most of the OSROs are

small and restricted to communication in Chinese. It's hard for shipowners and OSROs to

get to know each other in a very short time and conclude the required contracts.

CMS has good knowledge of the OSROs and goog relationship with the MSA, as well as a

good understanding of the oil pollution liability and insurance system. This put CMS in a

good position to provide services to facilitate shipwoners' pre-contracting with OSROS

and to comply with the requirements of Chinese laws and regulations.

The related services provided by CMS are as follows,

Advice to shipowner (or shipowner's Chinese Agents) of identity and status of

MSA-approved OSRO(s) for Designated Ports

2. Arrangement of contract between shipowner and OSRO in Chinese and subject to

Chinese Law compliant with MSA and International Group requirements, providing

shipowner with English translation

3. Monitoring of evolving PRC and local regulations and on-going qualification of OSRO

Renewal of contract annually or as required

Through the communications between the IG and CMS for nearly six months, CMS

service contract has been discussed by the IG terms by terms. Once the pre-contracting

requirement implemented, the service contact is ready to meet the need of shipowners.

CMS is closely monitoring the development of the new Regulation and is willing to provide

services for whoever need.

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